

# Alabama Real Estate Appraisers Board

January 15, 2015

## Approved Continuing Education Courses

October 1, 2014 - September 31, 2016

**Note:** This list is current only to the above referenced date. The below courses are listed alphabetically via it's provider. It is continually updated as new courses are approved or renewed. Please contact the provider for the course schedule and other information. All courses taught in the State of Alabama must be approved by the AREAB, if the student is to receive credit by the Board for licensure or continuing education.

### Allied Business Schools

[www.alliedschools.com](http://www.alliedschools.com) / p# 949-598-0875 / [elacy@alliedschools.com](mailto:elacy@alliedschools.com)

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2014-2015 7 Hour Equivalent USPAP Update Course	Sam Martin	Online	7	C02101	9/18/14
Case Studies in Complex Appraisal	Sam Martin	Online	7	C01802	9/18/14
Complex Residential Appraisal	Sam Martin	Online	14	C01800	9/18/14
Creating Credible Appraisals	Sam Martin	Online	7	C01799	9/18/14
Financing for Appraisers	Sam Martin	Online	14	C01801	9/18/14

### Allterra Group, LLC

P# 513-490-0226 / [www.allterraonline.com](http://www.allterraonline.com) / [karen@appraisalbuzz.com](mailto:karen@appraisalbuzz.com)

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Appraisal of Single Family Residential New Construction	David Phillips	Online	7	C02144	11/20/14
A Practical Guide to Appraisal Review	Greg Stephens	Online	7	C02145	11/20/14
Basic Charts and Graphs	Carol Trice	Online	5	C02174	1/15/15

### American Society of Appraisers

P# 703-478-2228 / [www.appraisers.org](http://www.appraisers.org) / [stalbot@appraisers.org](mailto:stalbot@appraisers.org)

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2014 International Appraisers Conference	Roger Durkin, Deane Wilson, Michael Lohmeier	Classroom	18	C02146	11/20/14
ALL-220- Ethics & The Appraiser	Deane Wilson	Classroom	7	C02119	9/18/14
ARM204 - Appraisal Review & Management Overview	Roger Durkin	Classroom	24	C02147	11/20/14
RP-401 Allocating Components in Going Concerns Appraisals	Deane Wilson	Classroom	27	C02118	9/18/14

# American Society of Farm Managers & Rural Appraisers Inc. (ASFMRA)

P# 303-692-1222 / [www.asfmra.org](http://www.asfmra.org) / [dilk@asfmra.org](mailto:dilk@asfmra.org)

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2014-2015 7 Hour National USPAP Course	none	Classroom	7	C02087	9/18/14
Cost Approach for General Appraisers Online	Howard Audsaley	Online	27	C01991	11/20/14

## Appraisal Institute - Alabama Chapter

Pam Paulk @ p# 205-835-0808 / [pampaulk@aiaalabama.com](mailto:pampaulk@aiaalabama.com)

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2014-2015 USPAP 7 Hour Update	Mark Smeltzer	Classroom	7	C02085	9/18/14
Advanced Spreadsheet Modeling for Valuation Applications	Jim Amarin	Classroom	14	C02139	9/18/14
Business Practice and Ethics	Charles Crider	Classroom	4	C02140	9/18/14
Drone Technology and Its Impact on the Appraisal Industry	Lamar Ellis	Classroom	4	C02148	11/20/14
Evaluating Residential Construction	James Canestaro	Classroom	7.5	C02141	9/18/14
Report Writing The Right Way	Charles Crider	Classroom	7	C02142	9/18/14
Staying Out of Trouble	Ted Whitmer	Classroom	7	C02143	9/18/14
Valuation By Comparison: Residential Analysis and Logic	Jim Atwood	Classroom	7	C02074	9/18/14

## Appraisal Institute - National

[www.appraisalinstitute.org](http://www.appraisalinstitute.org) / P# 312-335-4100

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
(Online) 2014-2015 7-Hour National USPAP Update Equivalent Course	Craig Harrington	Online	7	C02163	11/20/14
2014-2015 7 Hour National USPAP Update Course	Ken Foltz	Classroom	7	C02088	11/20/14
Advanced Spreadsheet Modeling for Valuation Applications	Ken Foltz	Classroom	14	C01809	11/20/14
(Online) Analyzing Operating Expenses	Ken Foltz	Online	7	C01860	11/20/14
Appraising Condos, Co-Ops & PUDs	Ken Foltz	Classroom	7	C02037	11/20/14
Applications & Interpretation of Simple Linear Regression	Marv Wolverton	Classroom	14	C02126	9/18/14
(Online) Business Practice and Ethics	Bruce Closser	Online	5	C01648	11/20/14
Business Practices & Ethics	Ken Foltz	Classroom	4	C02021	11/20/14
Case Studies in Appraising Green Commercial Buildings	Ken Foltz	Classroom	14	C02036	11/20/14

Case Studies in Appraising Green Residential Buildings	Ken Foltz	Classroom	7	C02166	11/20/14
(Online) Case Studies in Appraising Green Residential Buildings	Sandra Adomatis	Online	7	C02049	11/20/14
Condemnation Appraising: Principles & Applications	John Underwood	Classroom	21	C02167	11/20/14
(Online) Comparative Analysis	Arlen Mills	Online	7	C02047	11/20/14
Complex Litigation Appraisal Case Studies	Ken Foltz	Classroom	7	C02022	11/20/14
(Online) Cool Tools: New Technology for Real Estate Appraisers	Wayne Pugh	Online	7	C01625	11/20/14
(Online) Data Verification Methods	Alan Simmons	Online	5	C00558	11/20/14
(Online) Forecasting Revenue	Ken Foltz	Online	7	C01627	11/20/14
Fundamentals of Separating Real and Personal Property from Intangible Business Assets	Ken Foltz	Classroom	14	C02168	11/20/14
Income Approach for Residential Appraisers	Ken Foltz	Classroom	7	C02063	11/20/14
International Valuation Standards Overview	Ken Foltz	Classroom	7	C02082	11/20/14
(Online) Introduction to Green Buildings: Principles & Concepts	Taylor Watkins	Online	7	C02048	11/20/14
Introduction to Green Buildings: Principles & Concepts	Ken Foltz	Classroom	7	C02169	11/20/14
Litigation Appraising: Specialized Topics & Applications	John Underwood	Classroom	15	C00535	11/20/14
Litigation Assignments for Residential Appraisers	Ken Foltz	Classroom	4	C02081	11/20/14
(Online) Rates & Ratios: Making Sense of GIMs, OARs & OCF	Ken Lusht	Online	7	C01621	1/15/15
Residential Applications Part 2	Jim Atwood	Classroom	7	C02120	9/18/14
Residential & Commercial Valuation of Solar	Ken Foltz	Classroom	14	C02023	11/20/14
Residential Applications: Using Technology to Measure & Support Assignment Results	Ken Foltz	Classroom	7	C01774	11/20/14
Residential Applications - Using Technology to Measure and Support Assignment Results	Jim Atwood	Classroom	7	C02125	9/18/14
Review Case Studies - General	Ken Foltz	Classroom	30	C02170	11/20/14
Review Theory - General	Ken Foltz	Classroom	30	C02079	11/20/14
Review Theory - Residential	Ken Foltz	Classroom	15	C02080	11/20/14
(Online) Reviewing Residential Appraisals & Using Fannie Mae Form 2000	Alan Simmons	Online	7	C01880	11/20/14
(Online) Small Hotel/Motel Valuation	David Lennhoff	Online	7	C02024	11/20/14
Supervisory Appraiser / Trainee Appraiser Course	Sandy Adomatis	Classroom	4	C02171	11/20/14
(Online) Subdivision Valuation	Don Emerson	Online	7	C01593	11/20/14
The Appraiser as an Expert Witness: Preparation & Testimony	John Underwood	Classroom	15	C02172	11/20/14

(Online) The FHA & the Appraisal Process	Craig Harrington	Online	7	C00506	11/20/14
(Online) The Discounted Cash Flow Model: Concepts, Issues & Applications	Ken Lusht	Online	5	C02026	1/15/15
Two Day Advanced Income Capitalization / A	Ken Foltz	Classroom	14	C02176	1/15/15
Two Day Advanced Income Capitalization / B	Ken Foltz	Classroom	14	C02177	1/15/15
Valuation in Challenging Markets	Ken Foltz	Classroom	28	C01830	11/20/14
Valuation of Conservation Easements	John Underwood	Classroom	31	C02173	11/20/14
(Online) Using Your HP12C Financial Calculator	Matthew Larrabee	Online	7	C00527	1/15/15
Unraveling The Mystery of Fannie Mae Appraisal	Ken Foltz	Classroom	4	C02090	11/20/14
Unraveling The Mystery of Fannie Mae Appraisal Guidelines-Synchronous	John Underwood	Online	4	C02121	9/18/14

## Appraisal University

**P# 603-570-4812 / [www.appraisaluniversity.com](http://www.appraisaluniversity.com) / [kevin@appraisaluniversity.com](mailto:kevin@appraisaluniversity.com)**

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2014-2015 7-Hour Equivalent USPAP Update Course	Timothy Detty	Online	7	C02154	11/20/14
Appraising Historic Property	Steven Spangle	Online	7	C02156	11/20/14
Practices and Pitfalls for the Residential Appraiser	Steven Spangle	Online	9	C02157	11/20/14
Retail Center Analysis for Financing	Bruce Coin	Online	7	C02158	11/20/14
Site Analysis and Valuation	Steven Spangle	Online	7	C02155	11/20/14

## Calypso Continuing Education

**[www.calyspocontinuinged.com](http://www.calyspocontinuinged.com) / P# 802-728-4015**

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
A Brief Stroll through America's Architectural Styles	Francis Finigan	Online	7	C02065	9/18/14
FHA Site Inspection	Francis Finigan	Online	7	C02035	9/18/14
Environmental Hazards Impact on Value	Francis Finigan	Online	7	C02014	9/18/14
Mold, A Growing Concern	Francis Finigan	Online	3	C02064	9/18/14

## Career Webschool

www.careerwebschool.com / P# 800-860-7479 / appraisal@careerwebschool.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2014-2015 7-Hour Equivalent USPAP Update Course	AM Bud Black	Online	7	C02114	9/18/14
A URAR Form Review	AM Bud Black	Online	7	C00702	9/18/14
An FHA Single Family Appraisal	AM Bud Black	Online	14	C02128	9/18/14
Appraisal Math and Statistics	AM Bud Black	Online	7	C01911	9/18/14
Cost Approach Overview	AM Bud Black	Online	7	C01914	9/18/14
Income Capitalization Overview	AM Bud Black	Online	7	C01912	9/18/14
Residential Appraiser Site Valuation and Cost Approach	AM Bud Black	Online	14	C02130	9/18/14
Residential Market Analysis and Highest & Best Use	AM Bud Black	Online	14	C02127	9/18/14
Residential Report Writing and Case Studies	AM Bud Black	Online	14	C02129	9/18/14
Sales Comparison Approach	AM Bud Black	Online	7	C01913	9/18/14

## Center for Real Estate & Economic Development

P# 251-460-6735 / depley@southalabama.edu

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Coastal Economy Outlook	Donald Epley	Classroom	3	C02159	11/20/14
Gulf Coast Commercial Real Estate & Market Review	Donald Epley	Classroom	7	C02160	11/20/14

## Greensight Value

www.greensightvalue.com / P# 503-281-2436

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Appraising Green Homes: Construction Methods & Trends	Taylor Watkins	Online	7	C02017	9/18/14
Appraising Green Homes: Valuation Techniques	Taylor Watkins	Online	7	C02018	11/20/14

## International Right of Way Association

P# 334-271-3200 / www.irwaonline.org

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
804 - Skills of Expert Testimony	Joe Neighbors	Classroom	8	C02178	1/15/15
University of Alabama Annual Right of Way Conference	Judy Jones	Classroom	8	na	1/15/15

# McKissock, LP

www.mckissock.com / info@mckissock.com / P# 800-328-2008

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2014-2015 7 Hour National USPAP Update Course	Steve Maher, Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, John Smithmyer, Amelia Brown, Larry McMillen, Steve Vehmeier	Classroom	7	C02093	9/18/14
2014-2015 7 Hour National USPAP Update Course (Online)	Dan Bradley	Online	7	C02091	9/18/14
2014-2015 7 Hour National USPAP Update Equivalent	Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier, John Smithmyer, Steve Maher	Classroom	7	C02113	9/18/14
2-4 Family Finesse	Alan Simmons	Online	7	C01848	9/18/14
Analyze This! Applications of Appraisal Analysis - Live Webinar	Tracy Martin, Dan Bradley	Online	4	C02112	9/18/14
Appraisal Applications of Regression Analysis	Dan Bradley	Online	7	C01961	9/18/14
Appraisal of Assisted Living Facilities	Dan Bradley	Online	8	C02131	9/18/14
Appraisal of Fast Food Facilities	Tracy Martin	Online	7	C02132	9/18/14
Appraisal of Land Subject to Ground Leases	Tracy Martin	Online	7	C02148	11/20/14
Appraisal of Self-Storage Facilities	Tracy Martin	Online	7	C02108	9/18/14
Appraising FHA Today	Dan Bradley	Online	7	C01128	9/18/14
Appraising Manufactured Homes	Alan Simmons	Online	7	C01817	9/18/14
A Review of Disciplinary Cases - Live Webinar	Tracy Martin, Dan Bradley	Online	3	C02150	11/20/14
Deriving and Supporting Adjustments	Steve Vehmeier, Larry McMillen	Classroom	7	C01767	9/18/14
Deriving and Supporting Adjustments - Live Webinar	Dan Bradley, Tracy Martin	Online	3	C01974	9/18/14
Disciplinary Cases - What NOT to do	Steve Maher, Dan Bradley, Wally Czakalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier, John Smithmyer	Classroom	7	C02056	9/18/14
Environmental Issues for Appraisers	Alan Simmons	Online	5	C01162	9/18/14
Essential Elements of Disclosures & Disclaimers	Daniel Bradley	Online	5	C01855	9/18/14
Even Odder: More Oddball Appraisals	Daniel Bradley	Online	7	C01164	9/18/14
Expert Witness for Commercial Appraisers	Paul Lorenzen	Online	12	C02151	11/20/14

Expert Witness Testimony: To Do or Not to Do	Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier, Steve Maher, John Smithmyer	Classroom	7	C02133	9/18/14
FHA for Today's Appraiser	Steve Maher, John Smithmyer, Amelia Brown, Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier	Classroom	7	C02011	9/18/14
Fundamental Concepts of Analysis	Tracy Martin	Online	7	C02152	11/20/14
Heating, Ventilation & Air Conditioning Systems in Green Building	Tracy Martin	Online	4	C02110	9/18/14
HUD REO Live Appraisal Update Course - Live Webinar	Dan Bradley, Tracy Martin	Online	7	C02041	9/18/14
Intro to Complex Appraisal Assignments - Live Webinar	Dan Bradley, Tracy Martin	Online	5	C01975	9/18/14
Introduction to Legal Descriptions	Tracy Martin	Online	2	C01871	9/18/14
Introduction to the Uniform Appraisal Dataset	Daniel Bradley	Online	2	C01796	9/18/14
Land and Site Valuation	Alan Simmons	Online	7	C01160	9/18/14
Land and Site Valuation-Live Webinar	Dan Bradley, Tracy Martin	Online	5	C02009	9/18/14
Modern Green Building Concepts	Dan Bradley	Online	6	C02057	9/18/14
Mold, Pollution and the Appraiser	Daniel Bradley	Online	2	C01832	9/18/14
Mortgage Fraud: Protect Yourself	Daniel Bradley	Online	7	C01196	9/18/14
Relocation Appraisal and the New ERC Form	Dan Bradley	Online	6	C02034	9/18/14
REO & Foreclosures	Daniel Bradley	Online	5	C01165	9/18/14
Residential Appraisal Review	Alan Simmons	Online	7	C01846	9/18/14
Residential Report Writing: More Than Forms	Daniel Bradley	Online	7	C01857	9/18/14
Reviewer's Checklist	Steve Maher, Amelia Brown, Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier, John Smithmyer	Classroom	7	C02078	9/18/14
Reviewer's Checklist - Live Webinar	Dan Bradley, Tracy Martin	Online	4	C02134	9/18/14
Risky Business: Ways to Minimize Your Liability	Alan Simmons	Online	5	C01651	9/18/14
Secondary Market Appraisal Guidelines	Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier, Susanne Barkalow, John Smithmyer	Classroom	7	C02175	1/15/15

Supervisor-Trainee Course for Alabama	Dan Bradley	Online	4	C02135	9/18/14
The Cost Approach	Dan Bradley	Online	7	C01845	9/18/14
The Dirty Dozen	Dan Bradley	Online	3	C01166	9/18/14
The Green Guide to Appraising	Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier, Steve Maher, John Smithmyer	Classroom	7	C02097	9/18/14
The Nuts & Bolts of Green Building for Appraisers	Daniel Bradley	Online	3	C01856	9/18/14
The Sales Comparison Approach	Alan Simmons	Online	7	C02136	9/18/14
The Thermal Shell	Tracy Martin	Online	3	C02109	9/18/14
UAD - Up Close & Personal - Live Webinar	Tracy Martin, Dan Bradley	Online	3	C02111	9/18/14
UAD - Up Close and Personal	Dan Bradley, Wally Czekalski, Chuck Huntoon, Tracy Martin, Larry McMillen, Steve Vehmeier, Steve Maher, John Smithmyer	Classroom	3	C02098	9/18/14
Understanding Residential Construction	Alan Simmons	Online	7	C02137	9/18/14

## NAIFA

P# 312-321-6830 / [www.naifa.com](http://www.naifa.com)

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Understanding & Using Comparable Transactions	Mike Orman	Classroom	7	C02179	1/15/15

## S.E.E.C. LLC

P# 360-894-6817 / [www.secsolutions.com](http://www.secsolutions.com)

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Appraising Energy Efficiency in New Homes and Retrofits	Fiona Hamilton, Robbi Currey	Online	3.5	C02153	11/20/14